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Section 157.12 (3) (b) of the statutes is amended to read:

157.12 (3) (b) The cemetery's treasurer is the custodian of the fund. The treasurer shall file with the cemetery, at the cemetery's expense, a bond with sureties approved by the department of regulation and licensing to indemnify the cemetery against loss if the treasurer fails to maintain the fund. The amount of the bond shall be no less than the total of all payments of principal required under this section as stated in the most recent annual report filed by the cemetery authority under s. 157.62. No indemnity is required if the terms of sale of a mausoleum space require the purchaser to pay directly to a trust company in the state, designated by the cemetery as custodian of the fund. The fund shall be invested as provided in s. 157.19, and the manner in which the care funds are invested may not permit the withdrawal of the fund's principal amount, but may permit the withdrawal of interest, dividends, or capital gains earned during the most recently completed Income from investment may be used only to maintain the <u>calendar vear</u> mausoleum, except that if the amount of income exceeds the amount necessary to properly maintain the mausoleum the excess amount may be used to maintain any portion of the cemetery.

SECTION 108. 157.125 (title) of the statutes is amended to read:

157.125 (title) Trustees for the care of cemeteries or cemetery lots

burial spaces. 3389c

Section 109. 157.125 (2) of the statutes is amended to read:

157.125 **(2)** If the burial place or grave is located in a cemetery owned and operated by a religious society organized under ch. 187 cemetery authority, the court shall name the religious society cemetery authority as the trustee unless the

1	religious society <u>cemetery authority</u> petitions the court to name the county treasurer
2	as the trustee. 3389.9
3	SECTION (20). 157.128 (2) (a), (b) and (c) of the statutes are amended to read:
4	157.128 (2) (a) The cemetery is owned by a religious association cemetery
5	authority.
6	(b) The religious association cemetery authority is responsible for all liabilities
7	of the cemetery.
8	(c) The total acreage of all other cemeteries owned by the religious association
9	cemetery authority exceeds 20 acres.
10	SECTION 101. 157.128 (3) (b) of the statutes is amended to read:
11	157.128 (3) (b) A cemetery consisting of less than 20 contiguous acres may be
12	dedicated by a cemetery authority that is not required to be registered licensed under
13	s. 440.91 (1) and that is not organized or conducted for pecuniary profit.
14	SECTION (152. 157.19 (2) (c) of the statutes is amended to read:
15	157.19 (2) (c) Upon request of the financial institution, the preneed seller, as
16	defined in s. 440.90 (8), shall furnish the financial institution with a copy of the
17	preneed sales contract. Except as provided in s. 440.92 (2) (c), (f) and (j) and (5) ss.
18	440.922 (3). (5) (c), and (8), and 440.924, preneed trust funds, and any interest or
19	dividends that have accumulated on the preneed trust funds, may not be withdrawn
20	until all obligations under the preneed sales contract have been fulfilled. The
21	financial institution is not responsible for the fulfillment of any part of the preneed
22	sales contract, except that the financial institution shall release the preneed trust
23	funds, and any interest or dividends that have accumulated on the preneed trust
24	funds, as provided by the terms of the preneed sales contract. The trustee of a
25	preneed trust fund may not be changed without the department's written approval.

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If the trustee or account number of a preneed trust fund is changed, the cemetery
authority shall notify the department in writing within 30 days after the change.

SECTION 113. 157.19 (4m) of the statutes is created to read:

SECTION 11. 157.19 (5) (a) of the statutes is amended to read:

157.19 (5) (a) This section does not apply to care funds under s. 157.11 (9g) that are deposited with a city or county as provided under s. 157.11 (9g) (a), to care funds of a cemetery for which a certification under s. 157.63 is effective, or to preneed trust funds of a cemetery for which a certification under s. 440.92 (9) is effective, or to care funds or preneed trust funds of a cemetery authority that is not required to be registered under s. 440.91 (1) and that is not organized or conducted for pecuniary profit.

SECTION (15. 157.19 (5) (c) of the statutes is created to read:

157.19 **(5)** (c) If the department determines that a cemetery authority or preneed seller has violated any requirement under this subchapter or subch. VIII of ch. 440 relating to care funds under s. 157.11 (9g) and 157.12 (3) or preneed trust

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1 funds under s. 440.92, the department may require the cemetery authority or 2 preneed seller to use the financial institution selected under sub. (4m) as the trustee 3 for the care funds or preneed trust funds. 4 **SECTION (15.** 157.60 of the statutes is amended to read: 5 157.60 Public easement in cemetery. Any person who shall open or make 6 any highway, town way, or private way or shall construct any railroad, turnpike, or canal or anything in the nature of a public easement over, through, in, or upon such 7 8 part of any enclosure, being the property of any town, city, village, or religious society 9 cemetery authority or of private proprietors, as may be used for the burial of the dead, 10 unless an authority for that purpose shall be specially granted by law or unless the 11 consent of such town, city, village, religious society cemetery authority, or private proprietors, respectively, shall be first obtained, shall be punished by imprisonment 12 13 in the county jail not more than one year or by fine not exceeding \$300. **SECTION 117.** 157.61 of the statutes is created to read: 14 157.61 Identification of human remains. A person may not provide an 15 16 outer burial container or, if an outer burial container is not used, a casket, to a cemetery authority, other than a religious cemetery authority, for the burial of 17 human remains, unless the person identifies the decedent by name on the exterior 18 19 of the outer burial container or casket. SECTION 158. 157.62 (1) (a) (intro.), (b) and (c) of the statutes are repealed. 20 21 Section (169. 157.62 (1) (a) 1., 2., 3., 4. and 5. of the statutes are renumbered 22 157.62 (2) (b) 7. a., b., c., d. and e. 23 SECTION 157.62 (2) (a) of the statutes is amended to read: 24 157.62 (2) (a) Except as provided in ss. 157.625 and 157.63 (1), every Every

cemetery authority that is licensed under s. 440.91 (1) and, except as provided in s.

157.63 (1), every cemetery authority that is a religious cemetery authority shall file
an annual report with the department. The report shall be made on a form
prescribed and furnished by the department. The report shall be made on a
calendar-year basis unless the department, by rule, provides for other reporting
periods. The report is due on the 60th day after the last day of the reporting period.
SECTION 121. 157.62 (2) (b) 1. of the statutes is amended to read:
157.62 (2) (b) 1. A copy of any report required under sub. (1) (a) or s. 180.1622
or 181.1622. 33859
SECTION 122. 157.62 (2) (b) 1m. of the statutes is created to read:
157.62 (2) (b) 1m. The percentage of burial spaces at the cemetery that are
available for sale. 3385L
SECTION 123. 157.62 (2) (b) 2. of the statutes is amended to read:
157.62 (2) (b) 2. If the cemetery authority is required to file a report under s.
180.1622 or 181.1622, the information specified in sub. (1) (a) 3 subd. 7. c.
SECTION 121. 157.62 (2) (b) 7. of the statutes is renumbered 157.62 (2) (b) 7.
(intro.) and amended to read:
157.62 (2) (b) 7. (intro.) The information specified in sub. (1) (a), to the extent
applicable, if If the cemetery is not required to file a report under sub. (1) (a) or s.
180.1622 or 181.1622, authority is a cemetery association, all of the following:
SECTION 125. 157.62 (3) (a) of the statutes is amended to read:
157.62 (3) (a) Every cemetery authority shall keep a copy of the report required
under sub. (2) (a) at its principal place of business and, except for those records
relating to accountings of trust funds described under sub. (2) (b) 3. to 7., shall make
the report available for inspection, upon reasonable notice, by any person with an

1	interest in a cemetery lot or a mausoleum <u>burial</u> space in a cemetery owned or
2	operated by the cemetery authority.
3	SECTION 126. 157.62 (3) (b) 3. of the statutes is amended to read:
4	157.62 (3) (b) 3. A copy of each contract for the sale of a cemetery lot,
5	mausoleum <u>burial</u> space or cemetery merchandise.
6	SECTION 127. 157.62 (3) (c) of the statutes is created to read:
7	157.62 (3) (c) Every cemetery licensed under s. 440.91 (1) shall maintain
8	records identifying the section, lot, and site of each burial space and showing the
9	location of each burial space on a map.
10	SECTION 128. 157.62 (4) (title) of the statutes is amended to read:
11	157.62 (4) (title) RECORDS MAINTENANCE; INSPECTION.
12	SECTION 157.62 (4) of the statutes is renumbered 157.62 (4) (a).
13	SECTION 130. 157.62 (4) (b) of the statutes is created to read:
14	157.62 (4) (b) A cemetery authority shall, upon reasonable notice, make the
15	records and contract copies under sub. (3) (b) available for inspection and copying by
16	the board.
17	SECTION (3). 157.62 (5) of the statutes is renumbered 157.62 (5) (b).
18	SECTION 132. 157.62 (5) (a) of the statutes is created to read:
19	157.62 (5) (a) The department may promulgate rules establishing minimum
20	standards for the format and maintenance of records required under this section.
21	SECTION 157.62 (6) of the statutes is renumbered 157.62 (6) (a) and
22	amended to read:
23	157.62 (6) (a) Except as provided in ss. 157.625, 157.63 (5) and 440.92 (9) (e)
24	the department may audit, at reasonable times and frequency, the records, trust
25	funds, and accounts of any registered cemetery authority and shall audit the records

trust funds, and accounts of each licensed cemetery authority, including records,
trust funds, and accounts pertaining to services provided by a cemetery authority
which are not otherwise subject to the requirements under this chapter. The
department may conduct audits under this subsection on a random basis, and shall
conduct all audits under this subsection without providing prior notice to the
cemetery authority. 338uc SECTION 134. 157.62 (6) (b) of the statutes is created to read:
157.62 (6) (b) If the department or board has cause to believe that a licensed
or registered cemetery authority has not complied with the requirements of this
subchapter or subch. VIII of ch. 440 pertaining to trust funds and accounts, the
department or board may require the cemetery authority to submit an audit
conducted at the cemetery authority's expense by an independent certified public
accountant in accordance with generally accepted auditing standards.
Section 133. 157.625 of the statutes is repealed.
SECTION 136. 157.63 (title) of the statutes is amended to read:
157.63 (title) Reporting and auditing exemptions; certification of
compliance of <u>religious</u> cemetery <u>affiliated with religious society</u>
authority.
Section 137. 157.63 (1) of the statutes is amended to read:
157.63 (1) In lieu of filing an annual report under s. 157.62 (2), a religious
cemetery authority of a cemetery that is affiliated with a religious society organized
under ch. 187 or that religious society or the church, synagogue, mosque,
incorporated college of a religious order, or religious society organized under ch. 187
that is affiliated with a religious cemetery authority may file an annual certification
with the department as provided in this section.

1	SECTION 138. 157.63 (2) (b) of the statutes is amended to read:
2	157.63 (2) (b) A notarized statement of a person who is legally authorized to
3	act on behalf of the religious society cemetery authority under this section that,
4	during the reporting period under s. 157.62, each cemetery and the religious
5	cemetery authority of each cemetery specified under par. (a) have either fully
6	complied or have substantially complied with ss. 157.11 (9g) and 157.12 (3).
7	SECTION 439. 157.63 (3) of the statutes is amended to read:
8	157.63 (3) If the statement under sub. (2) (b) includes a statement of
9	substantial compliance, the statement under sub. (2) (b) must also specify those
10	instances when the cemetery or religious cemetery authority did not fully comply
11	with s. 157.11 (9g) or 157.12 (3).
12	Section 157.63 (4) of the statutes is amended to read:
13	157.63 (4) A certification under this section is effective for the 12-month period
14	immediately following the reporting period under s. 157.62 (2) for which the religious
15	cemetery authority is certified under this section to have fully or substantially
16	complied with ss. 157.11 (9g) and 157.12 (3).
17	SECTION 157.63 (6) of the statutes is amended to read:
18	157.63 (6) The church, synagogue, mosque, incorporated college of a religious
19	order, or religious society that is affiliated with a cemetery to which a certification
20	under this section applies is liable for the damages of any person that result from the
21	failure of the cemetery or <u>religious</u> cemetery authority to fully comply with s. 157.11
22	(9g) or 157.12 (3) during the reporting period under s. 157.62 (2) for which such

Section 142 157.635 of the statutes is amended to read:

compliance has been certified under this section.

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society authorities. Nothing in this subchapter prohibits a religious cemetery authority of a cemetery that is affiliated with a religious society organized under ch. 187 from prohibiting the burial of the human remains of an individual in the cemetery if the individual was in a class of individuals who are prohibited from being buried in the cemetery under regulations adopted by the religious cemetery authority or church, synagogue, mosque, incorporated college of a religious order, or religious society from being buried in the cemetery that is affiliated with the religious cemetery authority.

SECTION 133. 157.637 of the statutes is created to read:

157.637 Rules; review of rules. (1) Before submitting to the legislative council staff under s. 227.15 any proposed rules relating to cemeteries or to the board, except for rules relating exclusively to religious cemetery authorities, the department shall submit the proposed rules to the board for comment. The board shall have 30 days to submit comments on the proposed rules to the secretary of regulation and licensing.

- (2) When promulgating emergency rules under s. 227.24 relating to cemeteries or to the board, except for rules relating exclusively to religious cemetery authorities, the department shall provide a copy of the rules to the board prior to publication of the rules in the official state newspaper.
- (3) The chairperson of the board, or his or her designee from the board, may cochair with the secretary of regulation and licensing, or the secretary's designee, any public hearing held by the department on proposed rules relating to cemeteries or to the board other than rules relating exclusively to religious cemetery authorities.

(4) The department shall submit to the board a copy of the report required
under s. 227.19 (2) on any proposed final rules relating to cemeteries or to the board
other than rules relating exclusively to religious cemetery authorities. The board
may prepare a dissenting report stating its recommendations on the proposed final
rules. Any dissenting report shall be prepared within 10 days from the date of receipt
of the department's report, attached to the department's report and sent to the
presiding officer of each house of the legislature and distributed under s. 227.19 (2).
The department shall publish a statement to appear in the Wisconsin administrative
register indicating that a dissenting report of the board has been submitted to the
presiding officer of each house of the legislature.
(5) The department shall provide staff to assist the board in the review of
administrative rules and preparation of comments or dissenting reports.
SECTION 161. 157.64 (2) (d) of the statutes is amended to read:
157.64 (2) (d) Fails to file a report or files an incomplete, false, or misleading
report under s. 157.62 (1) or (2).
SECTION 145. 157.64 (2) (e) of the statutes is amended to read:
157.64 (2) (e) Fails to maintain records as required in s. 157.62 (3) and (4) (a).
SECTION 146. 157.64 (2) (h) of the statutes is created to read:
157.64 (2) (h) Violates s. 157.112.
Section 147. 157.65 (1) (a) of the statutes is amended to read:
157.65 (1) (a) If the department of regulation and licensing board has reason
to believe that any person, other than a religious cemetery authority, is violating or
has violated this subchapter or any rule promulgated under this subchapter and that
the continuation of that activity might cause injury to the public interest, the
department of regulation and licensing may board shall investigate.

√ 338wl

SECTION (49. 157.65 (1) (am) of the statutes is created to read:

157.65 (1) (am) If the department of regulation and licensing has reason to believe that a religious cemetery authority is violating or has violated this subchapter or any rule promulgated under this subchapter and that the continuation of that activity might cause injury to the public interest, the department of regulation and licensing may investigate.

SECTION 169. 157.65 (1) (b) of the statutes is amended to read:

157.65 (1) (b) If the department of commerce has reason to believe that any person is violating s. 157.12 or any rule promulgated under s. 157.12 and that the continuation of that activity might cause injury to the public interest, the department of commerce may shall investigate.

Section 150. 157.65 (2) of the statutes is amended to read:

157.65 (2) The department of justice or any district attorney, upon informing the department of justice, may commence an action in circuit court in the name of the state to restrain by temporary or permanent injunction any violation of this subchapter. The court may, prior to entry of final judgment, make such orders or judgments as may be necessary to restore to any person any pecuniary loss suffered because of the acts or practices involved in the action, if proof of such loss is submitted to the satisfaction of the court. The department of justice may subpoena persons and require the production of books and other documents, and may request the board, the department of regulation and licensing, or the department of commerce to exercise its authority under sub. (1) to aid in the investigation of alleged violations of this subchapter.

. Page 215, line /4: after that line insert:

SECTION 134. 423.102 of the statutes is amended to read:

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1	423.102 Scope. This chapter applies to all consumer transactions, except that
2	subch. II does not apply to cemetery preneed sales under s. ss. 440.92 and 440.922.
3	Section 152. 440.03 (1) of the statutes is amended to read:
4	440.03 (1) The department may promulgate rules defining uniform procedures
5	to be used by the department, the cemetery board, the real estate board, the real
6	estate appraisers board, and all examining boards and affiliated credentialing
7	boards attached to the department or an examining board, for receiving, filing, and
8	investigating complaints, for commencing disciplinary proceedings and for
9	conducting hearings.
10	Section 153. 440.03 (3) of the statutes is amended to read:
11	440.03 (3) If the secretary reorganizes the department, no modification may
12	be made in the powers and responsibilities of the examining boards or, affiliated
13	credentialing boards, or other boards attached to the department or an examining
14	board under s. <u>15.03.</u> 15.405, or 15.406.
15	Section 154. 440.03 (7m) of the statutes is amended to read:
16	440.03 (7m) The department may promulgate rules that establish procedures
17	for submitting an application for a credential or credential renewal by electronic
18	transmission. Any rules promulgated under this subsection shall specify procedures
19	for complying with any requirement that a fee be submitted with the application.
20	The rules may also waive any requirement in chs. 440 to 480 that an application
21	submitted to the department, an examining board or an affiliated credentialing
22	board be executed, verified, certified, signed, sworn, or made under oath,
23	notwithstanding ss. 440.26 (2) (b), 440.42 (2) (intro.), 440.91 (2) (intro.), 443.06 (1)
24	(a), 443.10 (2) (a), 445.04 (2), 445.08 (4), 445.095 (1) (a), 448.05 (7), 450.09 (1) (a),
25	452.10 (1), and 480.08 (2m).

1	SECTION 155. 440.03 (13) of the statutes is renumbered 440.03 (13) (a) and
2	amended to read:
3	440.03 (13) (a) The Except as provided in par. (b), the department may conduct
4	an investigation to determine whether an applicant for a credential issued under chs.
5	440 to 480 satisfies any of the eligibility requirements specified for the credential,
6	including whether the applicant does not have an arrest or conviction record.
7	(c) In conducting an investigation under this subsection par. (a) or (b), the
8	department may require an applicant to provide any information that is necessary
9	for the investigation or, for the purpose of obtaining information related to an arrest
10	or conviction record of an applicant, to complete forms provided by the department
11	of justice or the federal bureau of investigation. The department shall charge the
12	applicant any fees, costs, or other expenses incurred in conducting the investigation
13	under this subsection par. (a) or (b).
14	SECTION 156. 440.03 (13) (b) of the statutes is created to read:
15	440.03 (13) (b) Before granting a credential to a cemetery authority, cemetery
16	salesperson, or preneed seller, or renewing such a credential, the department shall
17	conduct an investigation to determine whether a person specified in s. 440.93 (1)
18	(intro.) has been convicted of an offense specified in s. 440.93 (1) (d).
19	SECTION (57. 440.04 (1) of the statutes is amended to read:
20	440.04 (1) Centralize, at the capital and in such district offices as the
21	operations of the department and the attached boards, examining boards, and
22	affiliated credentialing boards require, the routine housekeeping functions required
23	by the department, the boards, the examining boards, and the affiliated
24	credentialing boards.

Section 158. 440.04 (2) of the statutes is amended to read:

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1	440.04 (2) Provide the bookkeeping, payroll, accounting, and personnel
2	advisory services required by the department and the legal services, except for
3	representation in court proceedings and the preparation of formal legal opinions,
4	required by the attached boards, examining boards, and affiliated credentialing
5	boards. 464mi
6	Section 159. 440.04 (3) of the statutes is amended to read:
7	440.04 (3) Control the allocation, disbursement, and budgeting of the funds
8	received by the boards, examining boards, and affiliated credentialing boards in
9	connection with their credentialing and, regulation, or other functions.
10	SECTION 160. 440.04 (4) of the statutes is amended to read:
11	440.04 (4) Employ, assign, and reassign such staff as are required by the
12	department and the attached <u>boards</u> , examining boards, and affiliated credentialing
13	boards in the performance of their functions.
14	SECTION 161. 440.04 (5) (intro.) of the statutes is amended to read:
15	440.04 (5) (intro.) With the advice of the boards, examining boards, or affiliated
16	credentialing boards:
17	Section 162. 440.04 (5) (c) of the statutes is amended to read:
18	440.04 (5) (c) Provide such other services as the boards, examining boards, or
19	affiliated credentialing boards request.
20	Section 163. 440.045 of the statutes is amended to read:
21 .	440.045 Disputes. Any dispute between a board in the department, an
22	examining board, or an affiliated credentialing board and the secretary shall be
23	arbitrated by the governor or the governor's designee after consultation with the
24	disputants.

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1	SECTION 164 440.05 (intro.) of the statutes, as affected by 2001 Wisconsin Act
2	16, is amended to read:
3	440.05 Standard fees. (intro.) The following standard fees apply to all initial
4	credentials, except as provided in ss. 440.42, 440.43, 440.44, 440.51, 440.91 (1m) (a).
5	444.03, 444.05, 444.11, 447.04 (2) (c) 2., 449.17, 449.18 and 459.46:
6	SECTION 165. 440.08 (2) (a) 21. of the statutes is amended to read:
7	440.08 (2) (a) 21. Cemetery authority, licensed: January 1 of each
8	odd–numbered year: \$343.
9	SECTION 168. 440.08 (2) (a) 21m. of the statutes is created to read:
10	440.08 (2) (a) 21m. Cemetery authority, registered: January 1 of each
11	odd-numbered year; \$5.
12	SECTION 164. 440.13 (2) (d) of the statutes is created to read:
.13	440.13 (2) (d) With respect to a credential granted by the department under
14	subch. VIII of ch. 440, the cemetery board shall restrict, limit, or suspend the
15	credential when directed to do so by the department.
16	SECTION 168. 440.14 (1) (a) of the statutes is amended to read:
17	440.14 (1) (a) "List" means information compiled or maintained by the
18	department or, a credentialing board, or another board in the department that
19	contains the personal identifiers of 10 or more individuals.
20	SECTION 169. 440.14 (2), (3), (4) and (5) of the statutes are amended to read:
21	440.14 (2) If a form that the department or, a credentialing board, or another
22	board in the department requires an individual to complete in order to apply for a
23	credential or credential renewal or to obtain a product or service from the
24	department or the, credentialing board, or other board requires the individual to
25	provide any of the individual's personal identifiers, the form shall include a place for

- the individual to declare that the individual's personal identifiers obtained by the department or the, credentialing board, or other board from the information on the form may not be disclosed on any list that the department or the, credentialing board, or other board furnishes to another person.
- (3) If the department ex, a credentialing board, or another board in the department requires an individual to provide, by telephone or other electronic means, any of the individual's personal identifiers in order to apply for a credential or credential renewal or to obtain a product or service from the department ex-a, credentialing board, or other board, the department ex-the, credentialing board, or other board shall ask the individual at the time that the individual provides the information if the individual wants to declare that the individual's personal identifiers obtained by telephone or other electronic means may not be disclosed on any list that the department ex-the, credentialing board, or other board furnishes to another person.
- (4) The department ex, a credentialing board, or another board in the department shall provide to an individual upon request a form that includes a place for the individual to declare that the individual's personal identifiers obtained by the department ex, credentialing board, or other board may not be disclosed on any list that the department ex, credentialing board, or other board furnishes to another person.
- (5) (a) The department or a credentialing board or another board in the department may not disclose on any list that it furnishes to another person a personal identifier of any individual who has made a declaration under sub. (2), (3), or (4).

(b) Paragraph (a) does not apply to a list that the department or, a credentialing
board, or another board in the department furnishes to another state agency, a law
enforcement agency, or a federal governmental agency. A state agency that receives
a list from the department or, a credentialing board, or another board in the
department containing a personal identifier of any individual who has made a
declaration under sub. (2), (3), or (4) may not disclose the personal identifier to any
person other than a state agency, a law enforcement agency, or a federal
governmental agency.
SECTION 170. 440.22 (1) of the statutes is amended to read:
440.22 Assessment of costs. (1) In this section, "costs of the proceeding"
means the compensation and reasonable expenses of hearing examiners and of
prosecuting attorneys for the department, examining board or, affiliated
credentialing board, or other board in the department, a reasonable disbursement
for the service of process or other papers, amounts actually paid out for certified
copies of records in any public office, postage, telephoning, adverse examinations and
depositions and copies, expert witness fees, witness fees and expenses, compensation
and reasonable expenses of experts and investigators, and compensation and
expenses of a reporter for recording and transcribing testimony.
Section 13. 440.90 (1) of the statutes is renumbered 440.90 (1d).
SECTION 172. 440.90 (1b) of the statutes is created to read:
440.90 (1b) "Board" means the cemetery board.
SECTION 173. 440.90 (1c) of the statutes is created to read:
440.90 (1c) "Burial space" has the meaning given in s. 157.061 (1d).
SECTION 174. 440.90 (1g) of the statutes is created to read:
440.90 (1g) "Business entity" has the meaning given in s. 452.01 (3j).

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1	SECTION 17. 440.90 (1r) of the statutes is created to read:
2	440.90 (1r) "Business representative" has the meaning given in s. 452.01 (3k).
3	SECTION 105. 440.90 (3g) of the statutes is created to read:
4	440.90 (3g) "Columbarium" has the meaning given in s. 157.061 (3g).
5	SECTION 177. 440.90 (3r) of the statutes is created to read:
6	440.90 (3r) "Columbarium space" has the meaning given in s. 157.061 (3r).
7	Section 108. 440.90 (4e) of the statutes is created to read:
8	440.90 (4e) "Lawn crypt" has the meaning given in s. 157.061 (8g).
9	Section 179. 440.90 (4m) of the statutes is created to read:
10	440.90 (4m) "Licensed cemetery authority" means a cemetery authority that
11	is licensed under s. 440.91 (1).
12	SECTION 180. 440.90 (4r) of the statutes is created to read:
13	440.90 (4r) "Licensee" means a person licensed under this subchapter
14	SECTION 181. 440.90 (10m) of the statutes is created to read:
15	440.90 (10m) "Registrant" means a person registered under this subchapter.
16	SECTION 182. 440.90 (10r) of the statutes is created to read:
17	440.90 (10r) "Religious cemetery authority" has the meaning given in s.
18	157.061 (15m).
19	SECTION 183. 440.90 (14) of the statutes is repealed.
20	Section 184. 440.91 (1) of the statutes is renumbered 440.91 (1) (a) and
21	amended to read: 464ng
22	440.91 (1) (a) Except as provided in sub. (6m), every cemetery authority that
23	operates a cemetery that is 5 acres or more in size, that sells or solicits the sale of a
24	total of 10 20 or more cemetery lots or mausoleum burial spaces at a cemetery during
25	a calendar year and that pays any commission or other compensation to any person

1	for selling or soliciting the sale of its cemetery lots or mausoleum spaces shall register
2	with, or that has \$100,000 or more in trust fund accounts for a cemetery shall apply
3	to the department. The registration shall be in writing and shall include the names
4	of the officers of the cemetery authority for a license for that cemetery. A cemetery
5	authority that operates more than one cemetery shall apply for a separate license for
6	each cemetery that is 5 acres or more in size and for each cemetery, at which it sells
7	20 or more burial spaces or at which it has \$100,000 or more in trust fund accounts.
8	SECTION 185. 440.91 (1) (b), (c), (d) and (e) of the statutes are created to read:
9	440.91 (1) (b) Except as provided in s. 440.93 (1), the department shall grant
10	a license to a cemetery authority if all of the following are satisfied:
11	1. The cemetery authority submits an application for the license to the
12	department on a form provided by the department. The application shall require the
13	cemetery authority to provide the names of the officers of the cemetery authority and
14	to identify a business representative who is primarily responsible for the cemetery
15	authority's compliance with subch. II of ch. 157 and this subchapter.
16	2. The cemetery authority pays the fee specified in s. 440.05 (1) and any fees,
17	costs, or expenses charged by the department under s. 440.03 (13) (c).
18	(c) A licensed cemetery authority shall notify the department if it designates
19	a substitute business representative to take the place of a business representative
20	identified under par. (b) 1.
21	(d) If a licensed cemetery authority notifies the department under s. 157.08 (2)
22	(b) 1. (intro.) that it proposes to take an action specified in s. 157.08 (2) (b) 1. b. or c.

and the department does not object to the action under s. 157.08 (2) (b) 3., the

department shall revoke the license granted under par. (b) and require the licensed

cemetery authority to reapply for a license under par. (b).

1	(e) 1. The renewal dates and renewal fees for licenses granted under par. (b)
2	are specified in s. 440.08 (2) (a), except that a licensed cemetery authority is not
3	required to renew its license if the cemetery authority sells less than 10 burial spaces
4	during a period of 2 consecutive calendar years.
5	2. A licensed cemetery authority that is not required to renew its license under
6	subd. 1. shall renew the license if, during a period of 2 consecutive calendar years
7	that is subsequent to the period specified in subd. 1., the cemetery authority sells 10
8	or more burial spaces.
9	SECTION 186. 440.91 (1m) of the statutes is created to read:
10	440.91 (1m) (a) Except as provided in par. (c) and sub. (6m), a cemetery
11	authority that operates a cemetery for which a license is not required under sub. (1)
12	shall register the cemetery with the department by paying a \$5 registration fee and
13	submitting an application on a form provided by the department that requires the
14	applicant to provide the names of the officers of the cemetery authority and any other
15	information that the department may require. A cemetery authority that operates
16	more than one cemetery for which a license is not required under sub. (1) shall pay
17	a separate registration fee and submit a separate application for each cemetery.
18	(b) The renewal dates and renewal fees for registrations under par. (a) are
19	specified in s. 440.08 (2) (a).
20	(c) A cemetery authority is not required to register under par. (a) if it receives
21	no income, other than gifts, from the sale of lots or services or from trust fund
22	earnings.
23	Section 187. 440.91 (2) (intro.) of the statutes is amended to read:
24	440.91 (2) (intro.) Except as provided in subs. (7) and (10), every individual who
25	person that sells or solicits the sale of, or who that expects to sell or solicit the sale

of, a total of 10 $\underline{20}$ or more cemetery lots or mausoleum burial spaces during \underline{a}
calendar $\underbrace{\text{year}\ \text{years}}$ shall $\underbrace{\text{register with}\ \text{be licensed by}}$ the departmentAn individual
A person may not be registered licensed as a cemetery salesperson except upon the
written request of a cemetery authority and the payment of the fee specified in s.
440.05 (1). The cemetery authority shall certify in writing to the department that
the individual person is competent to act as a cemetery salesperson. Within 10 days
after the certification of any cemetery salesperson, the cemetery salesperson shall
verify and An applicant for licensure as a cemetery salesperson shall furnish to the
department, in such form as the department prescribes, all of the following
information: 464nk
Section 188. 440.91 (2) (a) of the statutes is repealed and recreated to read:
440.91 (2) (a) The name and address of the applicant and, if the applicant is
a business entity, the name and address of each business representative.
SECTION 150. 440.91 (2) (b) and (c) of the statutes are repealed.
Section 190. 440.91 (4) of the statutes is amended to read:
440.91 (4) Renewal applications shall be submitted to the department on a
form provided by the department on or before the applicable renewal date specified
under s. 440.08 (2) (a) and shall include the applicable renewal fee specified under
s. 440.08 (2) (a). An applicant for renewal of a cemetery salesperson license shall
identify each individual that is exempt from licensure under sub. (7) and that the
applicant has supervised during the prior 2 years.
SECTION 1997. 440.91 (6m) of the statutes is repealed and recreated to read:
440.91 (6m) A religious cemetery authority is not required to be licensed under
sub. (1) or registered under sub. (1m).

	464no
1	SECTION 192. 440.91 (7) of the statutes is renumbered 440.91 (7) (a) and
2	amended to read:
3	440.91 (7) (a) An individual who solicits the sale of cemetery lots or mausoleum
4	spaces in a cemetery organized, maintained, and operated by a town, village, or city,
5	church, synagogue or mosque, religious, or fraternal or benevolent society or
6	incorporated college of a religious order is not required to be registered licensed
7	under sub. (2) if the individual is supervised by a cemetery salesperson licensed
8	under sub. (2). $464n\rho$
9	SECTION 193. 440.91 (7) (b) of the statutes is created to read:
10	440.91 (7) (b) An individual who solicits the sale of cemetery lots or mausoleum
11	spaces in a cemetery owned and operated by a religious cemetery authority is not
12	required to be licensed under sub. (2).
13	Section 199. 440.91 (8) of the statutes is repealed.
14	SECTION 198. 440.91 (9) of the statutes is amended to read:
15	440.91 (9) No cemetery authority or cemetery salesperson registered <u>licensed</u>
16	under sub. (1) or (2) may pay a fee or commission as compensation for a referral or
17	as a finder's fee relating to the sale of a cemetery lot, cemetery merchandise or
18	mausoleum a burial space to any person who is not registered licensed under sub. (1)
19	or (2) or who is not regularly and lawfully engaged in the sale of cemetery lots,
20	cemetery merchandise or mausoleum burial spaces in another state or territory of
21	the United States or a foreign country.
22	SECTION 196. 440.91 (10) of the statutes is amended to read:
23	440.91 (10) Nothing in this section requires an individual who is registered
24	licensed as a preneed seller under s. 440.92 (1) to be-registered licensed as a cemetery

-1	salesperson under sub. (2) if the individual only sells or solicits the sale of cemetery
2	merchandise or undeveloped spaces under preneed sales contracts.
3	SECTION 197. 440.92 (1) (title) of the statutes is repealed and recreated to read:
4	440.92 (1) (title) LICENSURE.
5	SECTION 198. 440.92 (1) (a) of the statutes is amended to read:
6	440.92 (1) (a) Except as provided in subs. (4), and (9) (a) and (10), every
7	individual who sells or solicits the sale of cemetery merchandise or an undeveloped
8	space under a preneed sales contract and, if the is required to be licensed under this
9	subsection and, if applicable, comply with the requirements under s. 445.125. If such
10	an individual is employed by or acting as an agent for a cemetery authority or any
11	other person, that cemetery authority or other person is <u>also</u> required to be registered
12	<u>licensed</u> under this subsection.
13	SECTION 199. 440.92 (1) (b) (intro.) of the statutes is amended to read:
14	440.92 (1) (b) (intro.) The department shall issue a certificate of registration
15	<u>licensure</u> as a cemetery preneed seller to any person who does all of the following:
16	Section 200. 440.92 (1) (bm) of the statutes is created to read:
17	440.92 (1) (bm) If a cemetery authority that is registered under this subsection
18	notifies the department under s. 157.08 (2) (b) 1. (intro.) that it proposes to take an
19	action specified in s. 157.08 (2) (b) 1. b. or c. and the department does not object to
20	the action under s. 157.08 (2) (b) 3., the department shall revoke the registration and
21	require the cemetery authority to reapply for a registration under this subsection. $-464nx$
22	Section 201. 440.92 (1) (e) of the statutes is amended to read:
23	440.92 (1) (e) Nothing in this subsection requires an individual who is
24	registered licensed as a cemetery salesperson under s. 440.91 (2) to be registered

1	licensed under this subsection if the individual does not conduct or solicit any sale
2	under a preneed sales contract.
3	SECTION 202. 440.92 (2) (title) of the statutes is renumbered 440.922 (title).
4	SECTION 203. 440.92 (2) (a) of the statutes is renumbered 440.922 (1) (a), and
5	440.922 (1) (a) 2., 3., 3g. and 4. (intro.), as renumbered, are amended to read:
6	440.922 (1) (a) 2. By affixing the cemetery merchandise to the cemetery lot or
7	mausoleum burial space.
8	3. By storing the cemetery merchandise in a warehouse that is located on the
9	property of the preneed seller if the preneed seller insures the cemetery merchandise
10	and the preneed sales contract requires the preneed seller to ultimately affix the
11	cemetery merchandise to the cemetery lot or mausoleum burial space without
12	additional charge.
13	3g. By storing the cemetery merchandise anywhere on the property of the
14	preneed seller if the property of the preneed seller is located in this state, the preneed
15	seller insures the cemetery merchandise and the preneed sales contract requires the
16	preneed seller to ultimately affix the cemetery merchandise to a cemetery lot burial
17	space, to the outside of or the grounds surrounding a mausoleum or columbarium or
18	to any other outdoor location without additional charge.
19	4. (intro.) By having the cemetery merchandise stored in a warehouse that is
20	not located on the property of the preneed seller if the warehouse has agreed to ship
21	the cemetery merchandise to the preneed seller, purchaser, or beneficiary named in
22	the preneed sales contract without additional charge to the purchaser and the
23	preneed sales contract requires that the cemetery merchandise ultimately be affixed
24	to the cemetery lot or mausoleum burial space without additional charge. If the
25	cemetery merchandise is delivered under this subdivision, all of the following apply:

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SECTION 204. 440.92 (2) (am) of the statutes is renumbered 440.922 (2) and amended to read:

440.922 (2) AFFIXTURE OF CEMETERY MERCHANDISE. If a preneed sales contract for the sale of cemetery merchandise requires the preneed seller to ultimately affix the cemetery merchandise to a cemetery lot, mausoleum burial space or other location but the purchaser has not informed the preneed seller of the location where the cemetery merchandise is to be affixed and the location where the cemetery merchandise is to be affixed is not specified in the preneed sales contract, the preneed sales contract may provide that the preneed seller may charge the purchaser an additional fee at the time that the cemetery merchandise is affixed not to exceed the additional costs to the preneed seller that are necessitated by the purchaser's choice of location.

SECTION 205. 440.92 (2) (b) of the statutes is renumbered 440.922 (1) (b).

Section 208. 440.92 (2) (c) of the statutes is renumbered 440.922 (3) and amended to read:

440.922 (3) <u>Voiding of contracts</u>. Except as provided in par. (cm) <u>sub.</u> (4), a preneed sales contract shall provide that if the purchaser voids the preneed sales contract at any time within 10 days after the date of the initial payment the preneed seller shall, within 30 days after the date on which the preneed sales contract is voided, refund all money paid by the purchaser for cemetery merchandise that has not been supplied or delivered and for the mausoleum space.

SECTION 207. 440.92 (2) (cm) of the statutes is renumbered 440.922 (4).

SECTION 209. 440.92 (2) (d) of the statutes is renumbered 440.922 (5) (a).

SECTION 200. 440.92 (2) (e) of the statutes is renumbered 440.922 (5) (b). 4640

	46409
1	SECTION 200. 440.92 (2) (f) of the statutes is renumbered 440.922 (5) (c) and
2	amended to read:
3	440.922 (5) (c) If a preneed sales contract is voided under par. (e) (b), the
4	preneed seller shall, within 30 days after the date on which the preneed sales
5	contract is voided, refund all money paid by the purchaser, together with interest
6	calculated at the legal rate of interest as provided under s. 138.04.
7	SECTION 21. 440.92 (2) (g) and (h) of the statutes are renumbered 440.922 (6)
8	and (10).
9	SECTION 212. 440.92 (2) (i) of the statutes is renumbered 440.922 (7) and 4646 ;
10	amended to read:
11	440.922 (7) TRUSTING REQUIREMENTS. If a preneed sales contract includes
12	provisions for the sale of cemetery merchandise or an undeveloped space that is
13	subject to the trusting requirements under sub. s. 440.92 (3) (a) and (b) and for the
14	sale of other goods or services that are not subject to the trusting requirements under
15	sub. s. 440.92 (3) (a) and (b), the sale price of the goods or services that are not subject
16	to the trusting requirements may not be inflated for the purpose of allocating a lower
17	sale price to the cemetery merchandise or undeveloped space that is subject to the
18	trusting requirements.
19	Section 203. 440.92 (2) (j) of the statutes is renumbered 440.922 (8).
20	SECTION 211. 440.92 (2) (k) of the statutes is renumbered 440.922 (9) and
21	amended to read: 464ok
22	440.922 (9) NOTICE OF RIGHTS. A preneed sales contract shall include the
23	following language in not less than 10-point boldface type: "SECTION 440.92 (2)
24	440.922 OF THE WISCONSIN STATUTES SPECIFIES THE RIGHTS OF THE
25	PURCHASER UNDER THIS CONTRACT. DEPENDING ON THE

.1	CIRCUMSTANCES, THESE MAY INCLUDE THE RIGHT TO VOID THE
2	CONTRACT AND RECEIVE A REFUND OR THE RIGHT TO ASSIGN AN
3	INTEREST IN THE CONTRACT TO ANOTHER PERSON."
4	SECTION 215. 440.92 (3) (a) (intro.) of the statutes is renumbered 440.92 (3) (a)
5	and amended to read:
6	440.92 (3) (a) A preneed seller shall deposit into a preneed trust fund an
7	amount equal to at least 40% of each payment of principal that is received from the
8	sale of cemetery merchandise under a preneed sales contract, or the wholesale cost
9	ratio for the cemetery merchandise multiplied by the amount of the payment of
10	principal that is received, whichever is greater. In addition to the amount required
11	to be deposited under this paragraph for the sale of cemetery merchandise and except
12	as provided in par. (c), if a preneed seller receives payment for the sale of an
13	undeveloped space under a preneed sales contract, the preneed seller shall deposit
14	a percentage at least 40% of each payment of principal that is received from the sale
15	of the undeveloped space into a preneed trust fund, determined as follows:
16	SECTION 200. 440.92 (3) (a) 1. and 2. of the statutes are repealed.
17	SECTION 217. 440.92 (3) (c) (intro.) of the statutes is amended to read:
18	440.92 (3) (c) (intro.) A preneed seller is not required to make the deposits
19	required under par. (a) 1. and 2. for payments for sales of undeveloped spaces under
20	preneed contracts if any of the following applies:
21	SECTION 213. 440.92 (4) (title) of the statutes is amended to read: 46.400
22	440.92 (4) (title) Exceptions to registration <u>licensure</u> requirement.
23	SECTION 219. 440.92 (4) (a) (intro.) of the statutes is amended to read:
24	SECTION 219. 440.92 (4) (a) (intro.) of the statutes is amended to read: 4640.92 (4) (a) (intro.) Any person who sells or solicits the sale of cemetery
25	merchandise under a preneed sales contract is not required to be registered licensed

1	under sub. (1) and the requirements of sub. (3) (a) and (b) do not apply to the sale if
2	all payments received under the preneed sales contract are trusted as required under
3	s. 445.125 (1) (a) 1. or if all of the following conditions are met:
4	SECTION 220. 440.92 (4) (b) of the statutes is amended to read:
5	440.92 (4) (b) If any preneed seller who is not registered licensed under sub.
6	(1) accepts a payment under a preneed sales contract and the merchandise is not
7	delivered within 180 days after the date of the sale, the preneed seller shall
8	immediately notify the purchaser that the purchaser is entitled to a refund of all
9	money paid by the purchaser, together with interest calculated at the legal rate of
10	interest as provided under s. 138.04, at any time before the merchandise is delivered.
11	SECTION 221. 440.92 (5) of the statutes is renumbered 440.924.
12	SECTION 222. 440.92 (6) (title) of the statutes is renumbered 440.926 (title) and
13	amended to read: 46405, the letters "5"
	The flee mon and
14	440.926 (title) Reporting; Preneed seller reporting and record keeping;
	440.926 (title) Reporting; Preneed seller reporting and record keeping;
14	440.926 (title) Reporting; Preneed seller reporting and record keeping;
14 15	440.926 (title) Reporting; Preneed seller reporting and record keeping; audits.
14 15 16	440.926 (title) Reporting; Preneed seller reporting and record keeping; audits. Section 228. 440.92 (6) (a) of the statutes is renumbered 440.926 (1) (a) and
14 15 16 17	440.926 (title) Reporting; Preneed seller reporting and record keeping; audits. SECTION 228. 440.92 (6) (a) of the statutes is renumbered 440.926 (1) (a) and amended to read:
14 15 16 17 18	440.926 (title) Reporting; Preneed seller reporting and record keeping; audits. SECTION 228. 440.92 (6) (a) of the statutes is renumbered 440.926 (1) (a) and amended to read: 440.926 (1) (a) Every preneed seller registered licensed under sub. s. 440.92
14 15 16 17 18	440.926 (title) Reporting; Preneed seller reporting and record keeping; audits. SECTION 228. 440.92 (6) (a) of the statutes is renumbered 440.926 (1) (a) and amended to read: 440.926 (1) (a) Every preneed seller registered licensed under sub. s. 440.92 (1) shall file an annual report with the department. The report shall be made on a
14 15 16 17 18 19	440.926 (title) Reporting; Preneed seller reporting and record keeping; audits. Section 228. 440.92 (6) (a) of the statutes is renumbered 440.926 (1) (a) and amended to read: 440.926 (1) (a) Every preneed seller registered licensed under sub. s. 440.92 (1) shall file an annual report with the department. The report shall be made on a form prescribed and furnished by the department. The report shall be made on a
14 15 16 17 18 19 20	440.926 (title) Reporting; Preneed seller reporting and record keeping; audits. Section 228. 440.92 (6) (a) of the statutes is renumbered 440.926 (1) (a) and amended to read: 440.926 (1) (a) Every preneed seller registered licensed under sub. s. 440.92 (1) shall file an annual report with the department. The report shall be made on a form prescribed and furnished by the department. The report shall be made on a calendar—year basis unless the department, by rule, provides for other reporting
14 15 16 17 18 19 20 21 22	440.926 (title) Reporting; Preneed seller reporting and record keeping; audits. Section 228. 440.92 (6) (a) of the statutes is renumbered 440.926 (1) (a) and amended to read: 440.926 (1) (a) Every preneed seller registered licensed under sub. s. 440.92 (1) shall file an annual report with the department. The report shall be made on a form prescribed and furnished by the department. The report shall be made on a calendar—year basis unless the department, by rule, provides for other reporting periods. The report is due on or before the 60th day after the last day of the reporting
14 15 16 17 18 19 20 21 22 23	440.926 (title) Reporting; Preneed seller reporting and record keeping; audits. Section 228. 440.92 (6) (a) of the statutes is renumbered 440.926 (1) (a) and amended to read: 440.926 (1) (a) Every preneed seller registered licensed under sub. s. 440.92 (1) shall file an annual report with the department. The report shall be made on a form prescribed and furnished by the department. The report shall be made on a calendar—year basis unless the department, by rule, provides for other reporting periods. The report is due on or before the 60th day after the last day of the reporting period.

1	SECTION 225. 440.92 (6) (d) of the statutes is renumbered 440.926 (2) (c) and
2	amended to read:
3	440.926 (2) (c) All records described under pars. sub. (1) (b) 2. and (c) and
4	maintained by the department are confidential and are not available for inspection
5	or copying under s. 19.35 (1). This paragraph does not apply to any information
6	regarding the name, address, or employer of or financial information related to an
7	individual that is requested under s. 49.22 (2m) by the department of workforce
8 .	development or a county child support agency under s. 59.53 (5).
9	SECTION 226. 440.92 (6) (e) and (f) of the statutes are renumbered 440.926 (1)
10	(d) and (e). 464 ow
11	Section 227. 440.92 (6) (g) of the statutes is renumbered 440.926 (2) (a), and 4640
12	440.926 (2) (a) 1. and 2., as renumbered, are amended to read:
13	440.926 (2) (a) 1. The records needed to prepare the reports required under par-
14	<u>sub. (1)</u> (a).
15	2. Records that show, for each deposit in a trust fund or account specified in
16	pars. sub. (1) (b) 2. and (c), the name of the purchaser or beneficiary of the preneed
17	sales contract relating to the deposit and the item purchased.
18	SECTION 228. 440.92 (6) (h) of the statutes is renumbered 440.926 (2) (b) and
19	amended to read:
20	440.926 (2) (b) The records under par. <u>sub. (1)</u> (b) 1. shall be permanently
21	maintained by the preneed seller. The records under par. sub. (1) (b) 2. shall be
22	maintained for not less than 3 years after all of the obligations of the preneed sales
23	contract have been fulfilled. The department may promulgate rules to establish
24	longer time periods for maintaining records under this paragraph.

1	SECTION 229. 440.92 (6) (i) of the statutes is renumbered 440.926 (3) (a) and
2	amended to read:
3	440.926 (3) (a) The department may promulgate rules requiring preneed
4	sellers registered licensed under sub. s. 440.92 (1) to maintain other records and
5	establishing minimum time periods for the maintenance of those records.
6	SECTION 230. 440.92 (6) (j) of the statutes is renumbered 440.926 (4) and
7	amended to read:
8	440.926 (4) AUDITS. The department may audit, at reasonable times and
9	frequency, the records, trust funds, and accounts of any preneed seller registered
10	licensed under sub. s. 440.92 (1), including records, trust funds, and accounts
11	pertaining to services provided by a preneed seller which are not otherwise subject
12	to the requirements under this section subchapter. The department may conduct
13	audits under this paragraph subsection on a random basis, and shall conduct all
14	audits under this paragraph subsection without providing prior notice to the preneed
15	seller. 464pb
16	SECTION 231. 440.92 (6) (k) of the statutes is renumbered 440.926 (3) (b) and
17	amended to read:
18	440.926 (3) (b) The department may promulgate rules establishing a filing fee
19	to accompany the report required under par. sub. (1) (a). The filing fee shall be based
20	on the approximate cost of regulating preneed sellers.
21	SECTION 232. 440.92 (7) of the statutes is renumbered 440.927 and amended
22	to read: 464pc
23	440.927 Approval of warehouses. No person may own or operate a
24	warehouse located inside or outside this state unless the warehouse is approved by
25	the department. Upon application, the department shall approve a warehouse that

is located in this state if the person who operates the warehouse is licensed as a public
warehouse keeper by the department of agriculture, trade and consumer protection
under ch. 99, but may not approve a warehouse that is located in this state unless
the person is so licensed. The department shall promulgate rules establishing the
requirements for approval of warehouses that are located outside this state under
this section. The rules shall require warehouses that are located outside this state
to file with the department a bond furnished by a surety company authorized to do
business in this state in an amount that is sufficient to guarantee the delivery of
cemetery merchandise to purchasers under preneed sales contracts. The
department shall compile and keep a current list of the names and addresses of all
warehouses approved under this subsection section and shall make the list available
for public inspection during the times specified in s. 230.35 (4) (f).

SECTION 233 440.92 (9) (title) of the statutes is amended to read:

440.92 **(9)** (title) Exemptions, Certification of Compliance of Religious CEMETERY AFFILIATED WITH RELIGIOUS SOCIETY AUTHORITIES.

SECTION 231. 440.92 (9) (a) of the statutes is amended to read:

440.92 (9) (a) If the cemetery authority of a cemetery that is affiliated with a religious society organized under ch. 187 or that religious society a religious cemetery authority or the church, synagogue, mosque, incorporated college of a religious order, or religious society organized under ch. 187 that is affiliated with a religious cemetery authority files an annual certification with the department as provided in this subsection, neither the religious cemetery authority nor any employee of the cemetery is required to be registered licensed as a cemetery preneed seller under sub. (1) during the period for which the certification is effective, but the

1	religious cemetery authority and any employee are required to comply, if applicable,
2	with the requirements of s. 445.125.
3	SECTION 235. 440.92 (9) (b) 3. of the statutes is amended to read:
4	440.92 (9) (b) 3. A notarized statement of a person who is legally authorized to
5	act on behalf of the religious society cemetery authority under this subsection that,
6	during the 12-month period immediately preceding the date on which the
7	certification is filed with the department, each employee specified under subd. 2. and
8	the religious cemetery authority have either fully complied or have substantially
9	complied with subs. (2), sub. (3) (a) and (b) and (5) ss. 440.922 and 440.924.
10	SECTION 236. 440.92 (9) (c) of the statutes is amended to read:
11	440.92 (9) (c) If the statement under par. (b) 3. includes a statement of
12	substantial compliance, the statement of substantial compliance must also specify
13	those instances when the employee or religious cemetery authority did not fully
14	comply with sub. $\frac{(2)}{(2)}$, (3) (a) or (b) or $\frac{(5)}{(2)}$ s. $\frac{440.922}{(2)}$ or $\frac{440.924}{(2)}$.
15	SECTION 237. 440.92 (9) (e) of the statutes is amended to read:
16	440.92 (9) (e) During the effective period specified under par. (d), the
17	department may not audit the preneed trust funds or any records or accounts
18	relating to the preneed trust funds of the religious cemetery authority or any
19	employee of the cemetery to which a certification under this subsection applies.
20	SECTION 238 440.92 (9) (f) of the statutes is amended to read:
21	440.92 (9) (f) The church, synagogue, mosque, incorporated college of a
22	religious order, or religious society that is affiliated with a cemetery to which a
23	certification under this subsection applies is liable for the damages of any person
24	that result from the failure of any employee specified under par. (b) 2. or the <u>religious</u>
25	cemetery authority to fully comply with sub. (2), (3) (a) or (b) or (5) s. 440.922 or

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licensed under s. 440.92 (1).

1	(2) Before entering into a purchase agreement, a cemetery authority shall
2	disclose to the purchaser any opening or closing fees charged by the cemetery
3	authority.
4	(3) A purchase agreement shall be in writing and shall include each of the
5	following:
6	(a) The terms and conditions and any other pertinent information regarding
7	the purchase, including the price of the burial space, any perpetual care
8	requirements, and any resale, inheritor, cancellation, or refund rights under the
9	agreement.
10	(b) A description of all goods and services that are reasonably expected to be
11	required at the time of need that are not subject to the purchase agreement,
12	including opening and closing fees and any additional fees for weekend, holiday, or
13	after hours burial.
14	(4) A cemetery authority shall assign a serial number to each purchase
15	agreement that it enters into, maintain file copies in numerical order according to
16	the serial number and enter the serial number and a description of each purchase
17	agreement into a sales journal. Any additional purchase by a purchaser more than
18	30 days after entering a purchase agreement shall be the subject of a separate
19	purchase agreement with a separate serial number that is the current unused serial
20	number in consecutive order.
21	Section 243. 440.929 of the statutes is created to read:
22	440.929 Rules. The department shall promulgate rules that establish a code
23	of ethics to govern the professional conduct of cemetery authorities licensed under

s. 440.91 (1), cemetery salespersons licensed under s. 440.91 (2), and preneed sellers

1	440.924 during the 12-month period for which such compliance has been certified
2	under this subsection.
3	SECTION 239. 440.92 (10) of the statutes is repealed.
4	SECTION 240. 440.922 (1) (title), (4) (title), (5) (title), (6) (title), (8) (title) and (10)
5	(title) of the statutes are created to read:
6	440.922 (1) (title) Delivery of Cemetery Merchandise.
7	(4) (title) Physical alteration of cemetery merchandise.
8	(5) (title) Undeveloped space sales.
9	(6) (title) Interest assignments.
10	(8) (title) Contract requirements.
11	(10) (title) Conflicting provisions.
12	SECTION 24). 440.926 (1) (title), (2) (title) and (3) (title) of the statutes are
13	created to read: 464 pk
14	440.926 (1) (title) REPORTS.
15	(2) (title) Records.
16	(3) (title) Rules.
17	SECTION 242. 440.928 of the statutes is created to read:
18	440.928 Burial space purchase agreements. (1) In this section:
19	(a) "Cemetery authority" does not include a religious cemetery authority.
20	(b) "Opening or closing fees" means fees charged by a cemetery authority for
21	opening or closing a burial space.
22	(c) "Purchase agreement" means an agreement for the purchase of a burial
23	space.

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Section 244 . 440.93 (1) (intr	ro.) of the statutes is amended to read:
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440.93 (1) (intro.) The department may deny a certificate of licensure or
registration of a cemetery authority, cemetery salesperson, or preneed seller and the
board may reprimand a licensee or registrant or deny, limit, suspend, or revoke a
certificate of <u>licensure or registration</u> a cemetery authority, cemetery salesperson or
preneed seller if it if the department or board, respectively, finds that the applicant,
licensee, or registrant, or, if the applicant, licensee, or registrant, is an association,
partnership, limited liability company, or corporation, any officer, director, trustee,
member, or shareholder who beneficially owns, holds, or has the power to vote 5% or
more of any class of security issued by the applicant, licensee, or registrant, has done
any of the following: 464pmm

SECTION 245. 440.93 (1) (b) of the statutes is amended to read:

440.93 (1) (b) Made a substantial misrepresentation or false promise to an individual to influence the individual to purchase a cemetery lot, cemetery merchandise or mausoleum a burial space.

Section 236. 440.93 (1) (c) of the statutes is amended to read:

440.93 (1) (c) Engaged in any practice relating to the <u>operation or management</u> of a cemetery or the sale of a cemetery lot, cemetery merchandise or <u>mausoleum a burial</u> space which clearly demonstrates a lack of knowledge or ability to apply professional principles or skills.

SECTION 245. 440.93 (1) (cm) of the statutes is created to read:

440.93 (1) (cm) Engaged in unprofessional or unethical conduct in violation of the code of ethics established in the rules promulgated under s. 440.929.

Section 248. 440.93 (1) (d) of the statutes is amended to read:

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. 1	440.93 (1) (d) Subject to ss. 111.321, 111.322 and 111.335, been convicted of an
2	offense Violated any law the circumstances of which substantially relate to the
3	operation or management of a cemetery or the sale of a cemetery lot, cemetery
4	merchandise or mausoleum a burial space. A certified copy of a judgment of
5	conviction is prima facie evidence of a violation.
6	SECTION 249. 440.93 (1) (f) of the statutes is amended to read: $464pr$
7	440.93 (1) (f) Subject to ss. 111.321, 111.322, and 111.34, engaged in any
8	practice relating to the operation or management of a cemetery or the sale of a
9	cemetery lot, cemetery merchandise or mausoleum a burial space while the person's
10	ability to practice was impaired by <u>mental disease or defect or</u> alcohol or other drugs.
11	SECTION 259. 440.93 (1) (g) of the statutes is amended to read: $464 p >$
12	440.93 (1) (g) Violated this subchapter or subch. II of ch. 157, any rule
13	promulgated under this subchapter or subch. II of ch. 157, or any order of the
14	department or the board.
15	SECTION 25. 440.93 (1m) of the statutes is created to read:
16	440.93 (1m) The board may, in addition to or in lieu of a reprimand or
17	revocation, limitation, suspension, or denial of a certificate of registration or
18	licensure, assess against a person licensed or registered under this subchapter who
19	has done anything specified in sub. (1) (a) to (g) a forfeiture of no more than \$5,000
20	for each separate offense. Each day of continued violation constitutes a separate
21	offense. 464 pu
22	SECTION 252. 440.93 (2) of the statutes is amended to read:
23	440.93 (2) The department board shall determine in each case the period that
24	a limitation, suspension, or revocation of a certificate is effective. This subsection
25	does not apply to a limitation or suspension under s. 440.13 (2) (a).

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SECTION 253. 440.945 (1) (a) of the statutes is amended to read:

440.945 (1) (a) "Installed" means permanently affixed to a cemetery lot burial

space. __ 464pw

Section 254. 440.945 (2) (a) of the statutes is amended to read:

440.945 (2) (a) Adopt regulations, consistent with this section and with standards that the cemetery authority uses for its own monument installations, prescribing requirements and procedures for the sale, delivery, installation, or care of monuments, including requirements that each vendor provide reasonable advance notice to the cemetery authority of the date on which the vendor desires to install a monument; that each vendor carry worker's compensation insurance and a minimum amount of comprehensive general liability insurance, such minimum amount not to exceed \$300,000; and that each owner of a cemetery lot burial space pay all fees and other amounts due the cemetery authority to satisfy any encumbrances pertaining to the cemetery lot burial space before a monument is installed.

Section **235**. 440.945 (2) (c) of the statutes is amended to read:

440.945 (2) (c) Charge either the owner of a cemetery lot burial space or a vendor a reasonable fee to cover the cemetery authority's labor costs. In this paragraph, "labor costs" means the amount, calculated in accordance with generally accepted accounting principles and practices, that is payable to employees of the cemetery authority for wages and fringe benefits for the period that the employees were engaged in marking the location for and inspecting the installation of the monument to ensure that it was properly installed, and may include any general administrative or overhead costs of the cemetery authority or any other costs that

1	are directly related to marking the location for and inspecting the installation of the
2	monument to ensure that it was properly installed.
3	SECTION 258. 440.945 (3) (a) (intro.) of the statutes is amended to read:
4	440.945 (3) (a) (intro.) Every cemetery authority shall keep on file and make
5	available for inspection and copying to owners and prospective purchasers of
6	cemetery lots burial spaces and to other interested persons all of the following
7	information: _464p2
8	SECTION 257. 440.945 (4) (a) 1. of the statutes is amended to read:
9	440.945 (4) (a) 1. Require the owner or purchaser of a cemetery lot burial space
10	to purchase a monument or services related to the installation of a monument from
11	the cemetery authority.
12	SECTION 258. 440.945 (4) (a) 2. of the statutes is amended to read:
13	440.945 (4) (a) 2. Restrict the right of the owner or purchaser of a cemetery lot
14	burial space to purchase a monument or services related to the installation of a
15	monument from the vendor of his or her choice.
16	Section 259. 440.945 (4) (a) 3. of the statutes is amended to read:
17	440.945 (4) (a) 3. Except as provided in sub. (2) (c), charge the owner or
18	purchaser of a cemetery lot <u>burial space</u> a fee for purchasing a monument or services
19	related to the installation of a monument from a vendor, or charge a vendor a fee for
20	delivering or installing the monument. Nothing in this subdivision shall be
21	construed to prohibit a cemetery authority from charging the owner or purchaser of
22	a cemetery lot burial space a reasonable fee for services relating to the care of a
23	monument.
24	Section 260. 440.945 (4) (a) 4. of the statutes is amended to read:
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440.945 (4) (a) 4. Discriminate against any owner or purchaser of a cemetery			
let burial space who has purchased a monument or services related to the			
installation of a monument from a vendor. Section 261. 440.945 (5) (a) of the statutes is amended to read:			
SECTION 261. 440.945 (5) (a) of the statutes is amended to read:			
440.945 (5) (a) If the department board has reason to believe that any person,			

other than a religious cemetery authority, is violating this section and that the continuation of that activity might cause injury to the public interest, the department may investigate.

SECTION 262. 440.945'(5) (am) of the statutes is created to read:

440.945 (5) (am) If the department has reason to believe that any religious cemetery authority is violating this section and that the continuation of that activity might cause injury to the public interest, the department may investigate.

Section **263**. 440.945 (5) (b) of the statutes is amended to read:

440.945 (5) (b) The department of justice or any district attorney, upon informing the department of justice, may commence an action in circuit court in the name of the state to restrain by temporary or permanent injunction any violation of this section. The court may, prior to entry of final judgment, make such orders or judgments as may be necessary to restore to any person any pecuniary loss suffered because of the acts or practices involved in the action, if proof of such loss is submitted to the satisfaction of the court. The department of justice may subpoena persons and require the production of books and other documents, and may request the department of regulation and licensing or board to exercise its authority under par.

(a) or (am) to aid in the investigation of alleged violations of this section.

SECTION 264. 440.947 (1) (c) of the statutes is renumbered 440.90 (6g).

SECTION 265. 440.947 (5) of the statutes is amended to read:

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440.947 (5) A person who sells a casket, outer burial container, or cemetery merchandise shall retain a copy of the price list specified in sub. (2) (intro.) for at least one year after the date of its last distribution to a prospective buyer and shall retain a copy of each form that is provided to a buyer under sub. (3) (intro.) for at least one year after completion of a sale. A person required to retain a copy under this subsection shall make the copy available for inspection by the department or board upon request. $464 \, \text{G}$

Section 266 440.948 of the statutes is created to read:

440.948 Burial agreements. Any agreement for the purchase of a casket, outer burial container not preplaced into the burial excavation of a grave, or combination casket–outer burial container, that is not immediately required for the burial or other disposition of human remains, is subject to the requirements of s. 445.125 (1).

Section 267. 440.949 of the statutes is created to read:

440.949 Rules; review of rules. (1) Before submitting any proposed rules relating to this subchapter, except for rules relating exclusively to religious cemetery authorities, to the legislative council staff under s. 227.15, the department shall submit the proposed rules to the board for comment. The board shall have 30 days to submit comments on the proposed rules to the secretary.

- (2) When promulgating emergency rules under s. 227.24 relating to this subchapter, except for rules relating exclusively to religious cemetery authorities, the department shall provide a copy of the rules to the board prior to publication of the rules in the official state newspaper.
- (3) The chairperson of the board, or his or her designee from the board, may cochair with the secretary, or the secretary's designee, any public hearing held by the

department on proposed rules relating to this subchapter other than rules relating
exclusively to religious cemetery authorities.
(4) The department shall submit to the board a copy of the report required
under s. 227 10 (2) on any proposed final rules relating to this subshapter other than

- under s. 227.19 (2) on any proposed final rules relating to this subchapter other than rules relating exclusively to religious cemetery authorities. The board may prepare a dissenting report stating its recommendations on the proposed final rules. Any dissenting report shall be prepared within 10 days from the date of receipt of the department's report, attached to the department's report and sent to the presiding officer of each house of the legislature and distributed under s. 227.19 (2). The department shall publish a statement to appear in the Wisconsin administrative register indicating that a dissenting report of the board has been submitted to the presiding officer of each house of the legislature.
- (5) The department shall provide staff to assist the board in the review of administrative rules and preparation of comments or dissenting reports.

Section 268. 440.95 (1) of the statutes is amended to read:

440.95 (1) Any cemetery authority that is required to register under s. 440.91 (1) (1m) and that knowingly fails to register may be fined not more than \$100.

SECTION 269. 440.95 (1m) of the statutes is created to read:

440.95 (1m) Any cemetery authority that, without a license granted under s. 440.91 (1), sells 10 or more burial, mausoleum, or columbarium spaces at a cemetery during a calendar year or has \$100,000 or more in trust fund accounts for a cemetery may be fined not more than \$100.

SECTION 270. 440.95 (2) of the statutes is amended to read:

440.95 (2) Any individual who person that is required to register be licensed as a cemetery salesperson under s. 440.91 (2) and who fails to register that is not

1	licensed may be fined not less than \$25 nor more than \$200 or imprisoned for not
2	more than 6 months or both.
3	SECTION 201. 440.95 (2m) of the statutes is created to read:
4	440.95 (2m) Any person that is required to be licensed as a preneed seller under
. 5	s. 440.92 (1) (a) and that is not licensed may be fined not more than \$1,000 or
6	imprisoned for not more than 90 days or both.
7	Section 272. 440.95 (4) (a) of the statutes is repealed.
8	SECTION 273. 440.95 (4) (c) of the statutes is amended to read:
9	440.95 (4) (c) Fails to file a report or files an incomplete, false, or misleading
10	report under s. 440.92 (6) <u>440.926</u> .
11	SECTION 271. 440.95 (5) of the statutes is amended to read:
12	440.95 (5) Except as provided in sub. (4), any person who violates s. ss. 440.92
13	to 440.927 or any rule promulgated under s. ss. 440.92 to 440.927 may be required
14	to forfeit not more than \$200 for each offense. Each day of continued violation
15	constitutes a separate offense.
16	F. Page 362, line /3: after that line insert: SECTION 275, Nonstatutory provisions.
17	Ha (a) (b) DEFINITION! In this SECTION: Subsection
18	"Board" means the cemetery board.
19	"Cemetery association" has the meaning given in section 157.061 (1r) of the
20	statutes.
21	(b) FILING REQUIREMENT: A cemetery association that was not required to be
22	registered under section 440.91 (1), 1999 stats., and that is not organized or
23	conducted for pecuniary profit shall, no later than the first day of the 6th month
24	beginning after the effective date of this subsection, file with the department of
25	financial institutions any copies of certifications, resolutions, or proceedings that the
-4	((19) Cometery board.

1	cemetery association delivered to the office of the register of deeds of the county in
2	which the cemetery is located under section 157.062 (9), 1999 stats.
3	(1) INITIAL APPOINTMENTS TO CEMETERY BOARD.
4	Notwithstanding section 15.405 (3m) (b) 1. and (c) of the statutes, as created
5	by this act, the initial cemetery authority business representative members of the
6	board need not be business representatives of a cemetery authority that is licensed
7	under section 440.91 (1) of the statutes, as affected by this act, to be appointed to and
8	serve as members of the board until the first day of the 13th month beginning after
9	the effective date of this paragraph.
10	Notwithstanding section 15.07 (1) (cm) of the statutes, as affected by this
11	act, and section 15.405 (3m) (b) 1. of the statutes, as created by this act, the initial
12	members of the board shall be appointed by the first day of the 4th month beginning
13	after the effective date of this paragraph for the following terms:
14	Two cemetery authority business representative members and one public
15	member, for terms expiring on May 1, 2003.
16	6.2 One cemetery authority business representative member and one public
17	member, for terms expiring on May 1, 2004.
18	One cemetery authority business representative member and the
19	representative of the department of justice, for terms expiring on May 1, 2005.
20	PRENEED SELLER LICENSES. Notwithstanding section 440.92 (1) (a) and (b)
21	(intro.) of the statutes, as affected by this act, the department of regulation and
22	licensing shall issue a certificate of licensure as a cemetery preneed seller to any

person who, on the effective date of this section, holds a valid certificate of

SECTION 276. Initial applicability.

registration as a cemetery preneed seller. ".

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Barman, Mike

From:

Barman, Mike

Sent: To:

Thursday, March 14, 2002 8:34 PM

Rep.MorrisTatum LRB b2682/1 (attached) Subject:



Mike Barman

Mike Barman - Senior Program Asst. (PH. 608-266-3561) (E-Mail: mike.barman@legis.state.wi.us) (FAX: 608-264-6948)

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